

From teaspoons to trenchers and everything in between...

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1020 E. Business 83 McAllen, TX 78501 956-630-5222 404 E. 4th Street Weslaco, TX 78596 956-968-7508 1014 W. Tyler Ave. Harlingen, TX 78550 956-364-1014 2134 Central Blvd. Brownsville, TX 78520 956-542-7200 3729 Saratoga Blvd. Corpus Christi, TX 78415 361-855-7368

Position Title: Salaried Store Manager for Party Event Industry & Construction/ General Tool Industry

Location: Corpus Christi, Texas

Store Hours: M-F 8:00pm to 5pm and Saturday 8:00am-2:00pm

The store manager will play a key role in the operation of our Corpus Christi, store. They will oversee daily operations ensuring positive revenue generation, high customer service standards, employee development, and continued excellence in productivity. Their time will be split between the party side and contractors' side of the business. This job will require monitoring the service shop activates and completing administrative paperwork sometime after store hours. This is an excellent opportunity for motivated self-starters and people leaders.

Essential Duties & Responsibilities:

- Appoints, directs and motivates store employees to meet or exceed stated goals.
- Monitors and reviews store progress with counter sales, shop technician and delivery/pickup drivers.
- Monitors and conducts quality control checks of inventory.
- Assists counter sales staff, shop technicians and deliver drivers to solve operational or logistic problems
- Maintain the cleanliness and safety of the yard, shop, showroom and equipment rented.
- Train employees on correct process for completing repairs.
- Hire, terminating and hiring staff as needed to maintain proper staffing levels to maximize service while minimizing cost.
- Perform various administrative duties. Must maintain accurate files and log books.
- Monitor reports concerning rental and owned equipment and implement proper solutions to maintenance and service issues.
- Attend quarterly meetings in Harlingen, Texas.
- Report safety violations to the General or Operational Manager
- Work with event crew and warehouse support to be sure truck is loaded and that everything is returned properly to inventory.
- Schedules all sales and support staff working schedules.
- Conducts sales, store or safety meetings as required.
- Review client complaints and resolutions to determine with practice or policy needs to be adjusted.

- Review occurrences of overbooking with Operational Manager.
- Stays abreast of annual events and festivals.
- Once a month makes outside sales calls to solicit new business.
- Fill in for other positions, when necessary, for smooth operation of the business.
- Encourages, recognizes and/or disciplines sales people in proper procedures.
- Adhere to all company policies, procedures, rules and regulations in written or verbal form.
- Comply with government safety requirements and other regulations and security in store.

Working Conditions:

Must be able to work indoors and outdoors when required of the job. The job requires constant interaction with internal staff and the public therefore, you must maintain a high degree of patience and have a positive and sociable demeanor. May have exposure to chemicals, including but not limited to gasoline, diesel fuel, propane, kerosene and cleaning solvents.

Education, Skills & Requirements:

- 5-7 years of relatable management experience.
- A valid driver's license with a clean driving record.
- Ability to operate all rental equipment.
- Must possess sales and customer relation skills.
- Ability to troubleshoot and repair system issues.
- Computer knowledge is preferred. Training on rental software will be provided.
- Must be able to speak English clearly and write legibly. The ability to speak Spanish is a plus.
- Must be able to lift approximately 70 lbs. and drive a fork lift.
- Must maintain an acceptable attendance record.
- Must be able to provide, understand and complete instructions furnished in written, oral or scheduled form.
- A strong team player, experience with high performance teams.
- Ability to travel.

How to apply: Email resume to <u>AWolf@RentalWorld.com</u> with subject line Corpus Christi Manager Position

Benefits: Medical, Dental, Vision Insurance, Employee Discounts and Paid Vacation

This company is committed to equal employment opportunity. We will not discriminate against employees or applicants for employment on any legally recognized basis including, but not limited to: veteran status, race, color, religion, sex, marital status, national origin, physical or mental disability and/or age.